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# 35th Lifetime Achievement Seminar May 2-3, 2023

12 CLE Hours  
1 Hour Ethics

Chair: Daniel A. Ladendorf  
Lifetime Achievement honoree Teresa L. Todd



# Tuesday, May 2, 2023

## 35th Annual Lifetime Achievement Seminar

### Wednesday, May 3, 2023

<b>8:30 a.m. – 8:45 a.m.</b>	<b>Welcome, Introductions &amp; Announcements</b>
<b>8:45 a.m. – 9:00 a.m.</b>	Trial Lessons Recently Learned Joseph Williams, Williams & Platt, LLC
<b>9:00 a.m. – 9:15 a.m.</b>	Having the Courage to Say No Sarah Graziano, Hensley Legal Group, PC
<b>9:15 a.m. – 9:30 a.m.</b>	Cause and Origin: Timely Securing Fire Scenes and Your Experts, and The Importance of Speed Chris Czernik, Hensley Legal Group, PC
<b>9:30 a.m. – 9:45 a.m.</b>	Brandon Tate, Waldron Tate Bowen Spandau LLC
<b>9:45 a.m. – 10:00 a.m.</b>	Craighead & Kearschner UJM Set Off Cases Scott Faultless, Craig, Kelley & Faultless
<b>10:00 a.m. – 10:15 a.m.</b>	<b>Break</b>
<b>10:15 a.m. – 10:30 a.m.</b>	Talking Them into the Building: What Pro Wrestling can Teach Us About Persuading a Jury Matt Bigler, Ladendorff Law
<b>10:30 a.m. – 10:45 a.m.</b>	Can We Still Connect with Jurors Timothy Rowe, Rowe & Hamilton
<b>10:45 a.m. – 11:00 a.m.</b>	Avoiding Pleading Pitfalls in Sexual Assault Litigation Ashley Hadler, Garau Germano, PC
<b>11:00 a.m. – 11:15 a.m.</b>	Panel Discussion: ITLA's Amicus Brief to SCOTUS and How the Case Will Affect Indiana Nursing Home Claims Ashley Hadler, Garau Germano, PC
<b>11:15 a.m. – 11:30 a.m.</b>	Rich Cook, Yosha Cook & Tisch
<b>11:30 a.m. – 11:45 a.m.</b>	Review of Notable Trial Verdicts From 2022 Alex Limontes, Hurst Limontes, LLC
<b>11:45 a.m. – 12:00 p.m.</b>	A Case Study in Negligent Security Torts in Indiana Fred Schuitz, Greene & Schutz
<b>12:00 p.m. – 1:30 p.m.</b>	Murder Boards: Brainstorming, Organizing and Communicating like a Detective Matt Schaad, Schad Law
<b>1:30 p.m. – 1:45 p.m.</b>	"Try this..." - Mediation Tips Caroline Gilchrist, Baker & Gilchrist
<b>1:45 p.m. – 2:00 p.m.</b>	<b>Annual Meeting and Awards Luncheon</b>
<b>2:00 p.m. – 2:15 p.m.</b>	How Did That Case End Up in Federal Court? Kyle Ring, Doebrman Bubba Ring
<b>2:15 p.m. – 2:30 p.m.</b>	How to Prevail at Trial Against Difficult Defense Counsel: Winning Over the Jury Ned Mulligan, Cohen & Malad, LLP
<b>2:30 p.m. – 2:45 p.m.</b>	Justin Kuhn, Cohen & Malad, LLP
<b>2:45 p.m. – 3:00 p.m.</b>	NIED in Fire Loss Cases (Bradley v. Ceres) Dan Pfeifer, Pfeifer Morgan & Stesiak
<b>3:00 p.m. – 3:15 p.m.</b>	What a Tangled Web We Weave: Negotiating Liens and Rights of Reimbursement in Federal Worker's Compensation, Tri-Care, VA and Health Insurance Claims Doug Mulvaney, Mulvaney Law Office
<b>3:15 p.m. – 3:30 p.m.</b>	Seven Habits of Highly Effective Litigators Tony Patterson, Parr Richey Frandsen Patterson Kruse, LLP
<b>3:30 p.m. – 3:45 p.m.</b>	Claim Negotiations. Are we doing it right? David Hamilton, Rowe & Hamilton
<b>3:45 p.m. – 4:00 p.m.</b>	Broker and Shipper Liability – Have You Exhausted All Avenues of Recovery? Brady Rife, Stephenson Rife, LLP
<b>4:00 p.m. – 4:15 p.m.</b>	<b>Break</b>
<b>4:15 p.m. – 4:30 p.m.</b>	Settling with the State – Pitfalls and Opportunities Brad Catlin, Williams & Platt, LLC
<b>4:30 p.m. – 4:45 p.m.</b>	(Re)Connecting with Clients Jennifer McKibben, McKibben Law, LLC
<b>4:45 p.m. – 5:00 p.m.</b>	Tips for Dealing with Non-Party Defendants Nick Deets, Hovde Dassoow + Deets, LLC
<b>5:00 p.m. – 5:15 p.m.</b>	Caught in the Act: Sexual Assault Cases in the Medical Malpractice Context Greg Laker, Cohen & Malad, LLP
<b>5:15 p.m. – 5:30 p.m.</b>	Gabriel Hawkins, Cohen & Malad, LLP
<b>5:30 p.m. – 5:45 p.m.</b>	Keeping the Process Honest Mark Guenin, Guenin Law
<b>5:45 p.m. – 6:00 p.m.</b>	How to Avoid Legal Malpractice like the Plague Ashley Dayhuff, The Nice Law Firm, LLP
<b>6:00 p.m. – 6:15 p.m.</b>	Topic: Contributory Negligence in No-Fault Work Comp Cases? A Recycled Defense Tactic Could Leave Workers with No Remedy to Pursue in Indiana Matt Golitko, Golitko & Daly, P.C.
<b>6:15 p.m.</b>	<b>Adjourn</b>

<b>8:30 a.m. – 8:45 a.m.</b>	<b>Welcome, Introductions &amp; Announcements</b>
<b>8:45 a.m. – 9:00 a.m.</b>	Catching the Shipper Red-Handed in a Commercial Motor Vehicle Wreck Case David Craig, Craig, Kelley & Faultless LLC
<b>9:00 a.m. – 9:15 a.m.</b>	2023 Top 10 Outside the Box Tips to Help Your Case Tina Bell, Christie Farrell Lee & Bell, P.C.
<b>9:15 a.m. – 9:30 a.m.</b>	Holly Wojcik, Theodoros & Rooth, P.C.
<b>9:30 a.m. – 9:45 a.m.</b>	Maybe They Do Have to Respond! The Crime Fraud Exception to Attorney Client Privilege Emily Guenin-Hodson, Guenin Law
<b>9:45 a.m. – 10:15 a.m.</b>	Potential Pitfalls When Serving Indiana Tort Claim Notice John McLaughlin, Parr Richey Frandsen Patterson Kruse
<b>10:15 a.m. – 10:30 a.m.</b>	Protecting Causation Principles in Medical Malpractice Steve Langer, Langer & Langer
<b>10:30 a.m. – 10:45 a.m.</b>	Tara Worthley, Worthley Law
<b>10:45 a.m. – 11:00 a.m.</b>	<b>Break</b>
<b>11:00 a.m. – 12:00 p.m.</b>	Legionella: A Silent Killer Dan Chamberlain, Cohen & Malad, LLP
<b>12:00 p.m. – 1:30 p.m.</b>	Presenting A Favorable MRP Witness Dennis Geiselman, Geiselman Law
<b>1:30 p.m. – 1:45 p.m.</b>	Everything You Need to Know About Life, Law, Ethics and A Good Life You Can Learn from Baseball Judge Margret Robb, Court of Appeals of Indiana
<b>1:45 p.m. – 2:00 p.m.</b>	<b>Lunch and Board of Directors Meeting</b>
<b>2:00 p.m. – 2:15 p.m.</b>	Ain't No Estopping Us Now: Snatching Victory from the Jaws of Summary Judgment Defeat Based on Judicial Estoppel Lance Ladendorff, Pavlack Law, LLC
<b>2:15 p.m. – 2:30 p.m.</b>	With Apologies to Jeff Saturday... Is this Client Coaching? Enrique Flores, Flores Law Group
<b>2:30 p.m. – 2:45 p.m.</b>	Working Up Carbon Monoxide Cases Kent W'ningham, Wilson Kehoe W'ningham
<b>2:45 p.m. – 3:00 p.m.</b>	What You Can Learn in the Audit Trails That's Not in the Medical Record Kate Franke, Broadwing Legal
<b>3:00 p.m. – 3:15 p.m.</b>	<b>Break</b>
<b>3:15 p.m. – 3:30 p.m.</b>	When Might a Special Needs Trust Be Useful? Elizabeth Homes, Law Office of Elizabeth A. Homes
<b>3:30 p.m. – 3:45 p.m.</b>	Class Actions: From Mass Fraud to Massive Liability Scott Gilchrist, Cohen & Malad, LLP
<b>3:45 p.m. – 4:00 p.m.</b>	Prejudgment Interest – Don't Leave Money on The Table James "Jay" Ludlow, Ludlow Law
<b>4:00 p.m. – 4:15 p.m.</b>	Three Cross-Examinations that Produced Big Verdicts Ron Waicukauski, Williams & Platt, LLC
<b>4:15 p.m. – 4:30 p.m.</b>	"There's a flag on the Play" – Playing by the Rules. Indiana Trial Rule 36 Dustin Fregiato, Ladendorff Law
<b>4:30 p.m.</b>	Update on Mass Tort Litigation Jonathan Knoll, Cohen & Malad, LLP
	<b>Adjourn</b>

## Reception for our Lifetime Achievement Honoree Teresa L. Todd to follow Tuesday's adjournment at Loughmiller's Pub and Eatery



### This Year's Recipient Teresa L. Todd

Teresa L. Todd is a trial attorney and mediator practicing in Indianapolis. She has over forty years of experience representing plaintiffs in personal injury litigation. She has been a civil mediator since 1995; and is a member of the National Academy of Distinguished Neutrals.

Terri has served on the Board of Directors of the Indiana Trial Lawyers Association (ITLA) since 1992; and she is a Past President of the Association. She is a member of ITLA's College of Fellows and served as the Editor of ITLA's quarterly publication, Verdict, from 2003 until 2010. Terri is also a Past President of the Indiana

chapter of the American Board of Trial Advocates (ABOTA) – which is a national association of experienced trial lawyers and judges dedicated to the preservation and promotion of the right to jury trial in civil cases. Terri has been a member of ITLA's amicus committee for several years and has served as a member of the Executive Committee of the Litigation Section of the Indianapolis Bar Association.

Terri currently serves on the Board of Directors of the Indiana Continuing Legal Education Forum (ICLEF), and is a Past President of the ICLEF Board.

Terri is the co-author of a three-volume treatise on Indiana tort law. In addition, she has authored many articles which have been published in Verdict, as well as authoring written materials for numerous continuing legal education programs. Throughout her career, Terri has been a frequent speaker and chairperson of ITLA and ICLEF's continuing legal education programs, including programs relative to civil litigation and trial practice, as well as mediation. Terri has been a member of the faculty for ICLEF's annual trial skills program since its inception over 20 years ago; and she is a past member of the faculty of the National Institute for Trial Advocacy (NITA) trial skills programs.

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# Previous Lifetime Achievement Recipients

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<b>2020</b>	<b>James O. McDonald</b>
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